

Line Type / Break Type (Ref #)

| Contract # | 4573187 | Date Entered |
|----------------|---------------------------------|---------------|
| Schedule Dates | 10/14/20-10/19/20 | Last Modified |
| Advertiser | Vote Yes on Question 2 (138421) | Entered By |
| Agency | Screen Strategies Media (15161) | CO-OP |
| Product | POLITICAL ISSUE (ns) (1187) | External # |
| Brand | Est 6756 (1454058) | Demo |
| Salesperson | Monares, Barbara (3870) | Order Type |
| Sales Office | WJLA/GJLA/EJLA | Package Deal |
| Buyer Name | Jones,Rachael | Commission % |

Local/Political Issue Agency BRD

Est 6756

Est 6756

Run Times

Weekly/Irregular

Phone/Fax

Account Types

Billing Type

Comments

Sec Length

CPE

Dates

| Washington (WJLA | () | |
|--------------------|--------------|-------------|
| By Broadcast Month | Spots | Rate |
| Oct. 2020 | 29 | \$45,150.00 |
| Grand Total: | 29 | \$45,150.00 |
| | | |

Comments

Entered

10/12/20

10/12/20 Barbara Monares

Normal

15.00

\$6,772.50

\$38,377.50

Total

Station

Commission

Net Total

Sales Tax

No

| | | | | | | | | | | | | | | Opoto | ··· | , ocai | - Station | Committee | Ziicoi ca |
|-----------|--------------------|-------------------|---|-------|---------------------------------|---------------|--------|-----|------|----|------|-----|---|-------|------------|------------|-------------------|-----------|-----------|
| 1.0 | Normal Line / SPOT | 10/14/20-10/16/20 | : | :3 | 0 5:58:15A- New Morning Wash | | | | | 1 | 1 1 | | | 3 | \$600.00 | \$1,800.00 | Washington (WJLA) | | 10/12/20 |
| 2.0 | Normal Line / SPOT | 10/19/20-10/19/20 | : | :3 | 0 5:58:15A- New Morning Wash | | | 1 | | | | | | 1 | \$600.00 | \$600.00 | Washington (WJLA) | | 10/12/20 |
| 3.0 | Normal Line / SPOT | 10/19/20-10/19/20 | : | :3 | 0 6:58A- ABC-G America | Good Morning | | 1 | | | | | | 1 | \$1,200.00 | \$1,200.00 | Washington (WJLA) | | 10/12/20 |
| 4.0 | Normal Line / SPOT | 10/14/20-10/16/20 | | :3 | 0 6:58A- ABC-G America | Good Morning | | | | 1 | 1 1 | | | 3 | \$1,200.00 | \$3,600.00 | Washington (WJLA) | | 10/12/20 |
| 5.0 | Normal Line / SPOT | 10/18/20-10/18/20 | : | :3 | 7:58:40A- ABO Morning Ame | | | | | | | | 1 | 1 | \$750.00 | \$750.00 | Washington (WJLA) | | 10/12/20 |
| 6.0 | Normal Line / SPOT | 10/19/20-10/19/20 | | 1 :3 | 9A- Live with | Kelly | | 1 | | | | | | 1 | \$600.00 | \$600.00 | Washington (WJLA) | | 10/12/20 |
| 7.0 | Normal Line / SPOT | 10/15/20-10/15/20 | | 1 :3 | 0 10:58:25A- A | BC-The View | | | | : | 1 | | | 1 | \$900.00 | \$900.00 | Washington (WJLA) | | 10/12/20 |
| 8.0 | Normal Line / SPOT | 10/14/20-10/14/20 | | :3 | 0 11:59:56A- No News at Noor | | | | | 1 | | | | 1 | \$750.00 | \$750.00 | Washington (WJLA) | | 10/12/20 |
| 9.0 | Normal Line / SPOT | 10/16/20-10/16/20 | | 1 :3 | 0 2P- ABC-Gene | eral Hospital | | | | | 1 | | | 1 | \$750.00 | \$750.00 | Washington (WJLA) | | 10/12/20 |
| 10.0 | Normal Line / SPOT | 10/19/20-10/19/20 | | :3 | 0 3:01P- The Di Show | rew Barrymore | | 1 | | | | | | 1 | \$500.00 | \$500.00 | Washington (WJLA) | | 10/12/20 |
| | | | | | | | | | | | | | | | | | | | |
| | | | | | | CONI | FIF | RMA | ATI(| ON | 1 C(| rnc | R | AC. | Т | | | | |
| Accepted- | Agency/Advertiser: | | | Date: | | Accepted-Sta | ation: | | | | | | | | Date: | Comments: | | _ | |

SPW Mo Tu We Th Fr Sa Su Spots

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

B/E Bookend P/B Piggy Back

Printed At: 08:54 AM on Tuesday, October 13 2020

| | WJLA | Contract # Schedule Dates Advertiser | 4573187 10/14/20-10/19/20 Vote Yes on Question 2 (138421) | Date Entered Last Modified Entered By | 10/12/20 10/12/20 Barbara Monares |
|-------------------------|-----------------------------|--------------------------------------|--|---|---|
| obc | 1100 Wilson Blvd, 6th Floor | Agency | Screen Strategies Media (15161) | CO-OP | No |
| | Arlington, VA 22209 | Product | POLITICAL ISSUE (ns) (1187) | External # | |
| | | Brand | Est 6756 (1454058) | Demo | |
| WJLA-TV WASHINGTON, DC | | Salesperson | Monares, Barbara (3870) | Order Type | Normal |
| | | Sales Office | WJLA/GJLA/EJLA | Package Deal | |
| Screen Strategies Media | | Buyer Name | Jones,Rachael | Commission % | 15.00 |
| 15409 Whitechapel Ct | | Phone/Fax | / | Commission | \$6,772.50 |
| Centreville, VA 20120 | | CPE | Est 6756 | Net Total | \$38,377.50 |
| | | Account Types | Local/Political Issue Agency BRD | Sales Tax | |
| | | Billing Type | Weekly/Irregular | | |
| | | Comments | Est 6756 | | |
| | | | | | |
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| | | | | | |
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Run Times

| 11.0 | Normal Line / SPOT | 10/14/20-10/14/20 | 1 | | 3:01P- The Drew Barrym Show | nore | | 1 | | | 1 | \$500.00 | \$500.00 | Washington (WJLA) | 10/12/20 |
|-----------|----------------------|-------------------|---|-------|--------------------------------------|------------|------|------|-----|------|-----|------------|-------------|-------------------|----------|
| 12.0 | Normal Line / SPOT | 10/15/20-10/15/20 | 1 | | 4:59:30P- News-ABC 7 News at 5p | | | | 1 | | 1 | \$900.00 | \$900.00 | Washington (WJLA) | 10/12/20 |
| 13.0 | Normal Line / SPOT | 10/19/20-10/19/20 | 1 | | 4:59:30P- News-ABC 7 News at 5p | | 1 | | | | 1 | \$900.00 | \$900.00 | Washington (WJLA) | 10/12/20 |
| 14.0 | Normal Line / SPOT | 10/19/20-10/19/20 | 1 | | 5:59:26P- News-ABC 7 News at 6p | | 1 | | | | 1 | \$1,400.00 | \$1,400.00 | Washington (WJLA) | 10/12/20 |
| 15.0 | Normal Line / SPOT | 10/14/20-10/16/20 | 1 | | 5:59:26P- News-ABC 7 News at 6p | | | 1 | 1 1 | | 3 | \$1,400.00 | \$4,200.00 | Washington (WJLA) | 10/12/20 |
| 16.0 | Normal Line / Access | 10/15/20-10/15/20 | 1 | :30 | 6:58:46P- Wheel Of Fort | une | | | 1 | | 1 | \$4,000.00 | \$4,000.00 | Washington (WJLA) | 10/12/20 |
| 17.0 | Normal Line / Access | 10/19/20-10/19/20 | 1 | :30 | 6:58:46P- Wheel Of Fort | une | 1 | | | | 1 | \$4,000.00 | \$4,000.00 | Washington (WJLA) | 10/12/20 |
| 18.0 | Normal Line / Access | 10/14/20-10/16/20 | 1 | :30 | 7:29:26P- Jeopardy | | | 1 | 1 | | 2 | \$7,000.00 | \$14,000.00 | Washington (WJLA) | 10/12/20 |
| 19.0 | Normal Line / SPOT | 10/14/20-10/16/20 | 1 | | 11:00:26P- News-ABC 7 News at 11p | | | 1 | 1 | | 2 | \$1,200.00 | \$2,400.00 | Washington (WJLA) | 10/12/20 |
| 20.0 | Normal Line / SPOT | 10/17/20-10/17/20 | 1 | | 11:02:26P- News-ABC 7 News at 11p | | | | | 1 | 1 | \$500.00 | \$500.00 | Washington (WJLA) | 10/12/20 |
| | | | | | | | | | | | | | | | |
| | | | | | CC | NFIF | RMAT | ΓΙΟΙ | N C | ONTF | RAC | Т | | | |
| Accepted- | Agency/Advertiser: | | 1 | Date: | Accepte | d-Station: | | | | | | Date: | Comments: | | |

SPW Mo Tu We Th Fr Sa Su Spots

Rate

Total

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

B/E Bookend P/B Piggy Back

Line

Printed At: 08:54 AM on Tuesday, October 13 2020

Line Type / Break Type (Ref #)

Dates

Sec Length

Washington (WJLA)

By Broadcast Month Spots

29

29

Comments

Entered

Oct. 2020

Grand Total:

Station

<u>Rate</u>

\$45,150.00

\$45,150.00

| Agency Screen Strategies Media (15161) Product POLITICAL ISSUE (ns) (1187) Brand Est 6756 (1454058) Salesperson Monares, Barbara (3870) Sales Office WJLA/GJLA/EJLA Buyer Name Jones,Rachael Phone/Fax / CPE Est 6756 Account Types Local/Political Issue Agency BRD Billing Type Weekly/Irregular Comments Est 6756 | Product Brand Salesperson Sales Office Buyer Name Phone/Fax | POLITICAL ISSUE (ns) (1187) Est 6756 (1454058) Monares, Barbara (3870) WJLA/GJLA/EJLA |
|--|---|--|
| Arlington, VA 22209 Product Brand Est 6756 (1454058) Salesperson Monares, Barbara (3870) Sales Office WJLA/GJLA/EJLA Buyer Name Jones,Rachael Phone/Fax / CPE Est 6756 Account Types Local/Political Issue Agency BRD Billing Type Weekly/Irregular | Brand Salesperson Sales Office Buyer Name Phone/Fax | Est 6756 (1454058) Monares, Barbara (3870) WJLA/GJLA/EJLA |
| WJLA-TV WASHINGTON, DC Salesperson Monares, Barbara (3870) Sales Office WJLA/GJLA/EJLA Screen Strategies Media 15409 Whitechapel Ct Centreville, VA 20120 Buyer Name Phone/Fax / CPE Est 6756 Account Types Local/Political Issue Agency BRD Billing Type Weekly/Irregular | Salesperson Sales Office Buyer Name Phone/Fax | Monares, Barbara (3870) WJLA/GJLA/EJLA |
| Screen Strategies Media 15409 Whitechapel Ct Centreville, VA 20120 Sales Office Buyer Name Jones, Rachael Phone/Fax / CPE Est 6756 Account Types Local/Political Issue Agency BRD Billing Type Weekly/Irregular | Sales Office Buyer Name Phone/Fax | WJLA/GJLA/EJLA |
| Screen Strategies Media 15409 Whitechapel Ct Centreville, VA 20120 Buyer Name Phone/Fax / CPE Est 6756 Account Types Local/Political Issue Agency BRD Billing Type Weekly/Irregular | Buyer Name Phone/Fax | • • |
| 15409 Whitechapel Ct Centreville, VA 20120 Phone/Fax / CPE Est 6756 Account Types Local/Political Issue Agency BRD Billing Type Weekly/Irregular | Phone/Fax | Jones,Rachael / |
| Centreville, VA 20120 CPE Est 6756 Account Types Local/Political Issue Agency BRD Billing Type Weekly/Irregular | • | / |
| Account Types Local/Political Issue Agency BRD Billing Type Weekly/Irregular | | |
| Billing Type Weekly/Irregular | CPE | Est 6756 |
| The West of The Salar | Account Types | Local/Political Issue Agency BRD |
| Comments Est 6756 | Billing Type | Weekly/Irregular |
| E3t 07 50 | Comments | Est 6756 |
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| Date Entered Last Modified Entered By | 10/12/20 10/12/20 Barbara Monares | Washington (WJL By Broadcast Month Oct. 2020 | • | Rate \$45,150.00 |
|---------------------------------------|---|--|----|----------------------------|
| CO-OP | No | Grand Total: | 29 | \$45,150.00 |
| External # | | | | |
| Demo | | | | |
| Order Type | Normal | | | |
| Package Deal | | | | |
| Commission % | 15.00 | | | |
| Commission | \$6,772.50 | | | |
| Net Total | \$38,377.50 | | | |
| Sales Tax | | | | |

| Line | Line Type / Break Type (Ref #) | Dates | Sec | Length | Run Times | SPW | Мо | Tu | We | Th | Fr | Sa | Su | Spots | Rate | Total | Station | Comments | Entered |
|-----------|--------------------------------|-------------------|-----|--------|-----------------------------|--------|----|----|-----|------------|----|----|----|-------|----------|-----------|-------------------|----------|----------|
| 21.0 | Normal Line / SPOT | 10/18/20-10/18/20 | 1 | | 11P- News-ABC 7 News at 11p | | | | | | | | 1 | 1 | \$900.00 | \$900.00 | Washington (WJLA) | | 10/12/20 |
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| Accepted- | Agency/Advertiser: | | | Date: | Accepted-St | ation: | | | | | | | | | Date: | Comments: | | | |
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B/E Bookend P/B Piggy Back

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